International Public Safety Association
Natural & Man-Made Disaster Recovery Symposium
September 18 & 19, 2019
Washington D.C. Metro
Exhibitor Prospectus
Overview

Natural and man-made disasters will always be a part of our world. These events are unavoidable. Public safety officials are taxed with additional responsibility when disaster strikes, and they perform duties beyond their standard scope of practice.

There are best practices, lessons learned and resources that exist to aid short-term and long-term disaster recovery. This educational training symposium will shed light on available resources and ideas to consider as new strategies for rebuilding your communities after disaster and even your own teams.

This event will bring together public safety officials - law enforcement, fire, EMS, telecommunications, emergency management and allied emergency responders from around the United States and internationally. It will be an amazing networking and learning opportunity for everyone that attends.

Attendees will walk away with several educational resources, tips and ideas that they can apply in their agency.

Follow our event updates on social media: #IPSADC

About the IPSA

Established in July 2014 in the State of Arizona, the International Public Safety Association, a 501(c)3 professional, non-profit public safety association, represents all public safety disciplines: law enforcement, fire service, EMS, telecommunications, public works (water, sanitation, transportation), public health, hospitals, security, private sector and emergency management.

Event Venue

Rachel M. Schlesinger Concert Hall and Arts Center
4915 East Campus Drive
Alexandria, VA 22311

This facility is state-of-the-art, incredibly impressive, close to DCA airport and many hotels nearby for attendees to stay. Our event attendees and sponsors were overwhelmingly impressed last year.

Event Contact

Heather R. Cotter
Executive Director
heather@joinipsa.org
Target Audience

IPSA event attendees included executive, command and line-level personnel from law enforcement, fire, EMS, 911 telecommunications and allied emergency responder professionals. Our core attendees for the 2019 IPSA Symposium will likely include the same representation.

- Executives: Police Chiefs, Sheriffs, Fire Chiefs, EMS Chiefs and Emergency Management
- Command: Law enforcement, fire, EMS and 911 telecommunications
- Special Operations: SWAT, TEMS
- Line-level personnel: Officers, firefighters and 911 call-takers/dispatchers

Exhibitor/Sponsorship Opportunities

Once payment is received, a representative from the IPSA will contact you and send over a letter of agreement securing your space.

Platinum Level (includes table): $3,000

- Prime Space - Exhibitor Table & 2 Chairs
- 10 minutes of agenda/speaking time in front of the entire audience
- 8 Symposium Passes
- Recognition on IPSA Social Media (6 cycles)
- Logo in Agenda
- Logo on Symposium Webpage
- Recognition in an IPSA Newsletter
- Complete Registration List
- Register here: [https://www.joinipsa.org/event-3197156](https://www.joinipsa.org/event-3197156)

Gold Level (includes table): $2,500

- Prime Space - Exhibitor Table & 2 Chairs
- 6 Symposium Passes
- Recognition on IPSA Social Media (4 cycles)
- Logo in Agenda
- Logo on Symposium Webpage
- Recognition in an IPSA Newsletter
- Complete Registration List
- Register here: [https://www.joinipsa.org/event-3197156](https://www.joinipsa.org/event-3197156)
Silver Level (includes table) $2,000
- Exhibitor Table & 2 Chairs
- 4 Symposium Passes
- Food & Beverages
- Recognition on IPSA Social Media (2 cycles)
- Logo in Agenda
- Logo on Symposium Webpage
- Complete Registration List
- Register here: https://www.joinipsa.org/event-3197156

Bronze Level (includes table): $1,500
- Exhibitor Table & 2 Chairs
- 2 Symposium Passes
- Food & Beverages
- Recognition on IPSA Social Media (1 cycle)
- Logo in Agenda
- Logo on Symposium Webpage
- Complete Registration List
- Register here: https://www.joinipsa.org/event-3197156

Copper Level (no table): $500
- No Exhibitor Table
- 2 Symposium Passes
- Food & Beverages
- Recognition on IPSA Social Media (1 cycle)
- Logo in Agenda
- Logo on Symposium Webpage
- Complete Registration List
- Register here: https://www.joinipsa.org/event-3197156

Exhibit Floor
The Exhibit Floor is limited to 17 tables. Register early to secure your table. We fully anticipate to sell-out. Included with your exhibit space:
- Exhibitor Table
- 2 Chairs

The exhibitor space is carpeted, has a fireplace, monitors to view the session and overhead audio of each session. It also has public Wi-Fi.
Exhibitor Schedule: September 18, 2019

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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</thead>
<tbody>
<tr>
<td>0700 to 0800</td>
<td>Exhibitor Move-In/Setup</td>
</tr>
<tr>
<td>0800 to 1700</td>
<td>General Sessions All Day with 30-minute Breaks Throughout in Exhibit Area</td>
</tr>
<tr>
<td>1600 to 1700</td>
<td>Exhibitor Move-out</td>
</tr>
</tbody>
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Exhibitor Schedule: September 19, 2019

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>0700 to 1200</td>
<td>Exhibit Hall Open</td>
</tr>
<tr>
<td>0800 to 1200</td>
<td>General Sessions All Day with 30-minute Breaks Throughout in Exhibit Area</td>
</tr>
<tr>
<td>1200</td>
<td>Exhibitor Move-out</td>
</tr>
</tbody>
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Terms and Guidelines

Cancellation and Refunds
In order to process a refund, the IPSA must receive a written notice of cancellation from the Sponsor. If IPSA receives notice of cancellation more than 120 days prior to the Conference dates, IPSA will refund the total amount minus a 25% processing fee. If cancellation occurs less than 120 days prior to the Conference dates, the processing fee will be 50%. No refunds will be made for cancellations less than 60 days prior to the Conference dates. Complimentary registrations will be invalid if a sponsorship is cancelled.

Security
Limited security is provided at the event. Furnishing of such service shall not be construed to be any assumption of obligation or duty with respect to the protection of the property of Sponsor by IPSA; such obligation and duty shall at all times remain in the sole possession, custody, and responsibility of each Sponsor.

Liability
To the extent permitted by law, each party agrees to release, defend, and hold harmless the other party, their agents, and employees from and against any and all losses, costs, damages, liability, or expense (including attorney’s fees) arising out of or resulting from any accident, bodily injury, property loss or damage, or other occurrences to any person or persons including the Sponsor, its agents, employees, and invitees, arising out of or resulting from use of the conference facility or any part thereof and proximately caused by the negligence or other malfeasance or nonfeasance of the indemnifying party. The sponsor acknowledges that neither the IPSA or the Rachel M. Schlesinger Concert Hall and Arts Center, its owners, its operator, maintain insurance covering Sponsor’s property and that it is the sole responsibility of the Sponsor to obtain business interruption and property damage insurance insuring any losses by the Sponsor that is not required by statute.

Dispute Resolution
The IPSA and the Sponsor agree to use its best efforts to resolve any disputes under this Agreement through informal means. In the unlikely event that formal action must be taken, this Agreement will be interpreted in accordance with the laws of the State in which the IPSA is situated. The prevailing party to any litigation shall be entitled to recover, in addition to damages, all legal costs and reasonable attorney fees as fixed by the Court, both at the trial and appellate levels, and in any bankruptcy case and post judgment proceedings.